



FROM THE BOARD OF DIRECTORS BY MICHAEL SCHAIBLE

Can you believe it is almost the New Year? The end of one year and the start of another seems to inspire us to reflect naturally. It typically is filled with wrapping up projects while wrapping presents, planning strategic initiatives for the coming year while planning family celebrations, and reflecting on personal accomplishments while analyzing KPIs (Key Productivity Indicators). Without overstating the obvious, 2021 has been a challenging year marked by historical events and unforeseen changes to work and home lives; it has also been a year of learning for all of us, either at the team or individual level. We would not be in business without your support this year.

The year 2021 has brought many great things to our business. We were able to close many real estate transactions this year—hitting a new record in sales. I look forward to exciting new business endeavors in the coming year. I'm looking forward to continuing to work together to make things happen.

Wishing safe and happy holidays to you and yours!

RELEVANT NEWS



FORECAST: 2022 REAL ESTATE MARKET WILL BE A MIXED BAG

From remote work trends impacting where people can live to affordability issues cropping up as home prices rise, the real estate markets in 2022 will have a fair share of new challenges and opportunities.

[> Learn More](#)



BEING AN EMPOWERED REAL ESTATE PROFESSIONAL IN 2022

It's coming to the end of the year, and real estate market experts are rolling out all of their predictions.

Here we suggest other patterns to study, ones that can make an immense difference in your business as a real estate professional.

[> Learn More](#)

HOT TOPIC



QUICK SEARCH: EXCLUDE FIELDS FROM YOUR SEARCH

Do you want to search for listings in a location, but exclude a particular town? Watch this quick video and learn how to create a search that excludes specific fields.

[> Learn More](#)

CALENDAR

OPEN HOUSES

Find out about the open houses that will be held this month!

[> Learn More](#)

