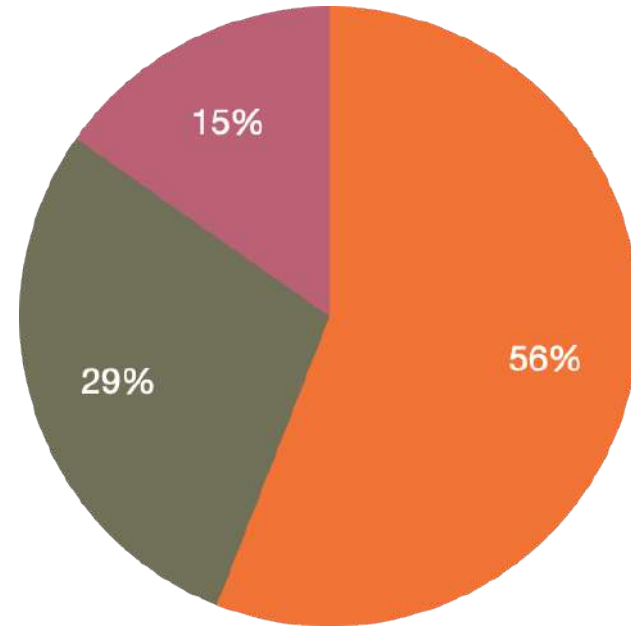


JANUARY 2023 STATS



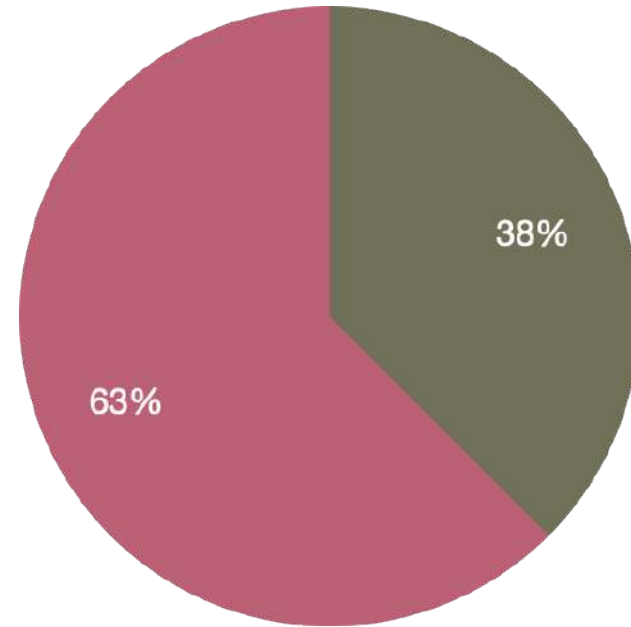
JANUARY 2023



CABO SAN LUCAS	
NEW LISTINGS	191
CLOSED	59
PENDING	116
TOTAL ACTIVE	\$ 47,828,965.69
TOTAL SOLD PRICE	\$ 31,476,582.00
TOTAL SOLD PRICE AVERAGE	\$ 533,501.39

CABO SAN LUCAS						
CLOSED SALES BY TYPE	TOTAL	ORIGINAL	SOLD	DIFFERENCE	DAYS ON MARKET	AVERAGE DOM
COMMERCIAL						
CONDOS	33	\$ 18,977,368.00	\$ 18,377,774.00	-3%	6,497	197
FRACTIONAL						
HOUSES	17	\$ 12,163,900.00	\$ 11,279,808.00	-7%	3,441	202
LAND	9	\$ 1,749,751.00	\$ 1,819,000.00	4%	2,695	299

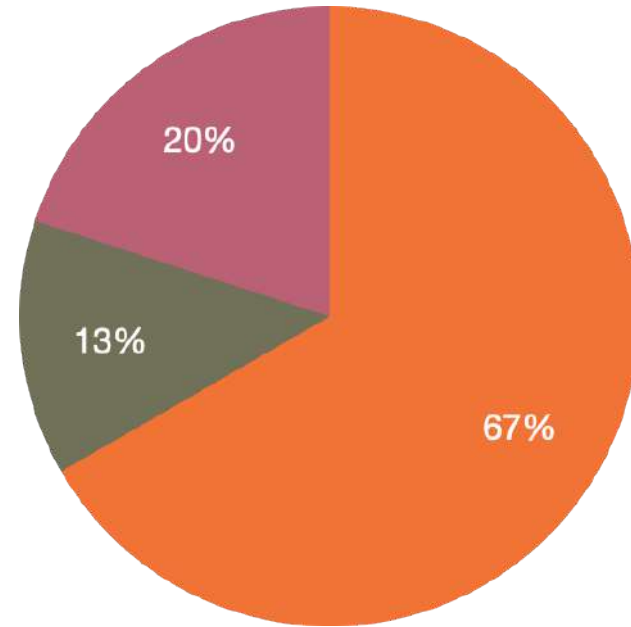
JANUARY 2023



EAST CAPE	
NEW LISTINGS	36
CLOSED	8
PENDING	18
TOTAL ACTIVE	\$ 43,144,100.00
TOTAL SOLD PRICE	\$ 3,282,500.00
TOTAL SOLD PRICE AVERAGE	\$ 410,312.50

EAST CAPE						
CLOSED SALES BY TYPE	TOTAL	ORIGINAL	SOLD	DIFFERENCE	DAYS ON MARKET	AVERAGE DOM
COMMERCIAL						
CONDOS						
FRACTIONAL						
HOUSES	3	\$ 2,570,000.00	\$ 2,580,000.00	0%	895	298
LAND	5	\$ 626,385.00	\$ 702,500.00	12%	1,420	284

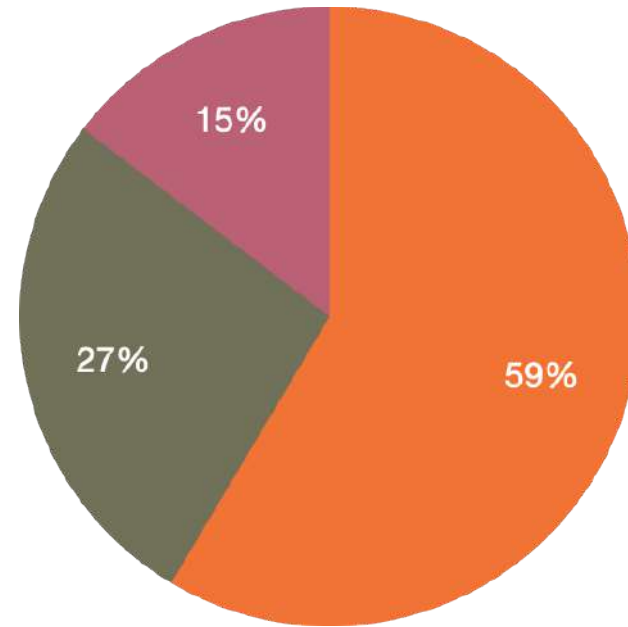
JANUARY 2023



LA PAZ	
NEW LISTINGS	34
CLOSED	15
PENDING	25
TOTAL ACTIVE	\$ 44,153,335.60
TOTAL SOLD PRICE	\$ 8,573,000.00
TOTAL SOLD PRICE AVERAGE	\$ 571,533.33

LA PAZ						
CLOSED SALES BY TYPE	TOTAL	ORIGINAL	SOLD	DIFFERENCE	DAYS ON MARKET	AVERAGE DOM
COMMERCIAL						
CONDOS	10	\$ 7,164,446.00	\$ 7,203,000.00	1%	5,359	536
FRACTIONAL						
HOUSES	2	\$ 789,000.00	\$ 815,000.00	3%	366	183
LAND	3	\$ 579,900.00	\$ 555,000.00	-4%	413	138

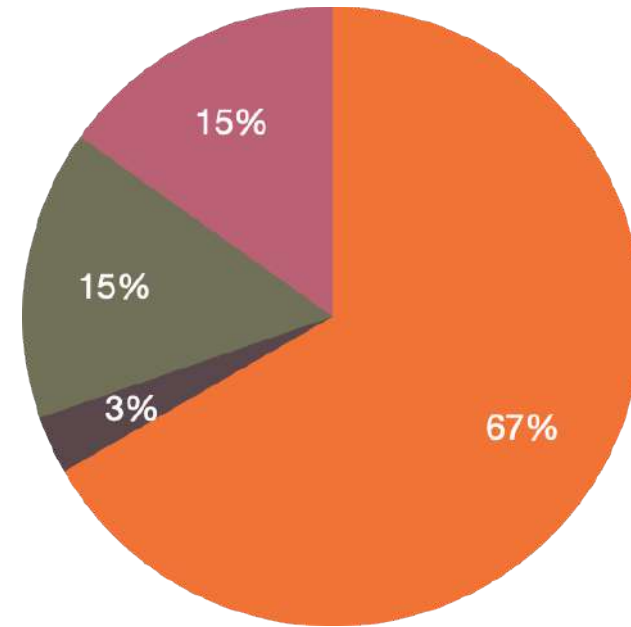
JANUARY 2023



PACIFIC	
NEW LISTINGS	77
CLOSED	41
PENDING	34
TOTAL ACTIVE	\$ 47,485,281.00
TOTAL SOLD PRICE	\$ 151,139,395.51
TOTAL SOLD PRICE AVERAGE	\$ 3,686,326.72

PACIFIC						
CLOSED SALES BY TYPE	TOTAL	ORIGINAL	SOLD	DIFFERENCE	DAYS ON MARKET	AVERAGE DOM
COMMERCIAL						
CONDOS	24	\$ 87,866,062.34	\$ 89,530,395.51	2%	9,090	379
FRACTIONAL						
HOUSES	11	\$ 61,994,000.00	\$ 60,445,000.00	-2%	2,235	203
LAND	6	\$ 1,278,500.00	\$ 1,164,000.00	-9%	2,335	389

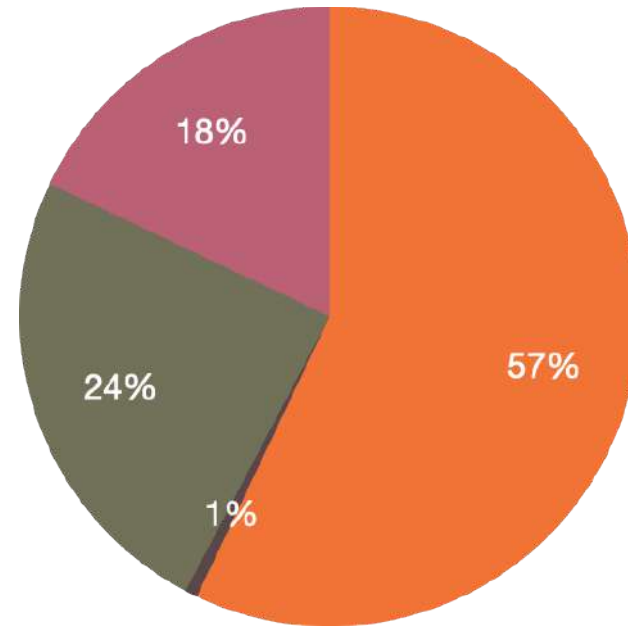
JANUARY 2023



SAN JOSE DEL CABO	
NEW LISTINGS	83
CLOSED	33
PENDING	31
TOTAL ACTIVE	\$ 17,436,600.00
TOTAL SOLD PRICE	\$ 30,406,523.00
TOTAL SOLD PRICE AVERAGE	\$ 921,409.79

SAN JOSE DEL CABO						
CLOSED SALES BY TYPE	TOTAL	ORIGINAL	SOLD	DIFFERENCE	DAYS ON MARKET	AVERAGE DOM
COMMERCIAL						
CONDOS	22	\$ 20,939,613.00	\$ 20,102,523.00	-4%	613	28
FRACTIONAL	1	\$ 123,000.00	\$ 123,000.00	0%	105	105
HOUSES	5	\$ 8,542,000.00	\$ 7,420,000.00	-13%	1,047	209
LAND	5	\$ 2,888,000.00	\$ 2,761,000.00	-4%	854	171

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GENERAL BCS	
NEW LISTINGS	421
CLOSED	156
PENDING	224
TOTAL ACTIVE	\$ 200,048,282.29
TOTAL SOLD PRICE	\$ 224,878,000.51
TOTAL SOLD PRICE AVERAGE	\$ 1,441,525.64

GENERAL BCS						
CLOSED SALES BY TYPE	TOTAL	ORIGINAL	SOLD	DIFFERENCE	DAYS ON MARKET	AVERAGE DOM
COMMERCIAL	0	\$ -	\$ -		0	
CONDOS	89	\$ 134,947,489.34	\$ 135,213,692.51	0%	21,559	242
FRACTIONAL	1	\$ 123,000.00	\$ 123,000.00	0%	105	105
HOUSES	38	\$ 86,058,900.00	\$ 82,539,808.00	-4%	7,984	210
LAND	28	\$ 7,122,536.00	\$ 7,001,500.00	-2%	7,717	276



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